



# Door Security Systems

**From Instant Data Systems LLC  
An Outstanding Business Opportunity**

*An Unlimited Opportunity for IDS Dealers....*

A 3D puzzle with glowing blue and white pieces against a dark blue background. The puzzle pieces are arranged in a circular pattern, with some pieces missing, creating a sense of incompleteness or a challenge. The lighting is dramatic, with bright highlights on the edges of the pieces, giving them a metallic or plastic appearance. The overall mood is one of mystery and potential.

**IDS provides opportunity to  
expand business and  
increase profits in high  
growth markets**



## Hard and Human Assets are on business people's minds.....

- ❖ Controlling access into specialty areas of facilities is more and more prevalent
- ❖ Expanding existing systems into one controlling and reporting real time system is really attractive.
- ❖ Even Smaller Firms are using the SARBOX requirements to run their businesses.



## Examples of IDS Existing Door Control Installations.....

- ❖ Secure Community Library Bathrooms To Prevent Vandalism.
- ❖ Secure Sensitive Areas To Prevent Tampering Or Unintended Actions.
- ❖ Secure Physical Fitness Gyms For Unattended 24 Hour Access.
- ❖ Secure Schools, Hospitals And Offices
- ❖ ALL Places Access That Needs To Be Controlled. In Places That We Have Not Thought Of.



# Flexibility OF IDS System

## The Library's Requirements (Example)

- ❖ Use Existing Library Cards 500000 Records
- ❖ Use NO Member Database
- ❖ Keep History Records Of Bathrooms Entries
- ❖ Be Simple and Easy With NO Maintenance
- ❖ Realtime System

What would you do if a customer wanted this??  
**CALL IDS !**



# How it looks...installed



The Readers were installed.



## How it looks...installed



So were the Controller,  
Magnetic Locks and Emergency  
Release Buttons



# The USB Stick is Plugged into the Networked Computer.....



And the Software is running and controlling the doors....  
All for under \$3000.00 Installed

A glowing puzzle piece forming a globe on a dark blue background. The puzzle piece is white and emits a bright blue light, making it stand out against the dark background. The globe is composed of several puzzle pieces, with the central one being the most prominent. The background is a dark blue gradient with some lighter blue, wavy patterns. The text is centered over the globe.

**With TODAY'S Ever Present  
Danger, Door Access Security Is A  
NECESSITY For ALL**



# Why Has It Been Difficult?

- ❖ Many different types of ID Badges and Badge Readers
- ❖ Most Other Systems are NOT real time
  - ❖ Data Usually Stored in a Reader and updated on request
- ❖ Other's Products usually require a complete "REDO"
  - ❖ Software and Hardware are sold together making past investments in software or hardware obsolete
- ❖ Once a system is implemented, the Cost is HIGH to maintain or upgrade.
- ❖ Cost Effective Easy To Install Systems are virtually UNAVAILABLE.
- ❖ Customization is IMPOSSIBLE.
- ❖ INSTANT DATA SYSTEMS HAS THE ANSWER!




## IDS Software will...

- ❖ .... Use/import an existing database of badges
- ❖ .... Is REAL TIME and rapid response.
- ❖ .... Provide easy installation over a existing network.
- ❖ .... Uses existing door hardware configurations.
- ❖ .... Easily expandable to accommodate future growth.
- ❖ .... Easily maintainable by the end user.
- ❖ .... Operates on MS Windows, Linux, Unix & MACS



# Things you already sell to your customers....





# Add Ons An IDS Dealer Can Sell And Install.....



Bar Code Reader  
Magnetic Stripe Reader  
Proximity Reader



Software System  
Windows, Linux, & MAC



TCP/IP Controller





## Dealer Profits

- ❖ IDS provides most cost effective components starting @ 70% of list price. 30% margin
- ❖ All installation dollars, locks, release bars and power supplies etc. supplied by dealer.
- ❖ Initial systems provides future expansion that brings additional revenue.
- ❖ Benefit from IDS Site Surveys and customer required software modifications.
- ❖ Recurring annual income from IDS support contract



# Companies with IDS Systems





# Benefits Of IDS Solution

- Ease of installation and operating
- Realtime updating and monitoring.
- Interfaces with all devices and technologies on site
- Network access to a multi-user database.
- 24X7 remote access support service.
- Provide custom solutions
- Provide tailgating reporting
- Use existing badges
- 24X7 remote access support service
- Monitor current location of badges within complex.
- Operating system independence
- Remote door access control
- Remote door monitoring
- Immediate door lockdown
- Unlimited number of doors
- Unlimited number of badges
- Reliable design, time proven solution



# Dealer Agreement

- ❖ Sign up with IDS as an Authorized Dealer
  - ❖ Request an Agreement
- ❖ No Inventory Requirements



**Thank You for your time  
and Interest!**

**Call us at 414-690-1404 to  
get an IDS Dealer Packet!**